

ABSTRACT

This study aimed to describe the performance measurement and reward system in Inti Jaya companies in the field of trade and the suitability of performance measurement with the reward system. This study uses a qualitative approach to describe the application of performance measurement and reward systems in Inti Jaya companies. the results showed that performance measurement at Inti Jaya was based on sales volume and discipline, and the reward system was applied on the basis of sales volume which refers to performance measurements and agreements between employees and the president director. In this case performance measurement is used as the basis for determining employee rewards. So that performance measurement and reward systems can motivate employees to be coordinated, directed and behave in accordance with company expectations to achieve common goals.

Keywords: Performance Measurement, Reward System, Inti Jaya Company.

